

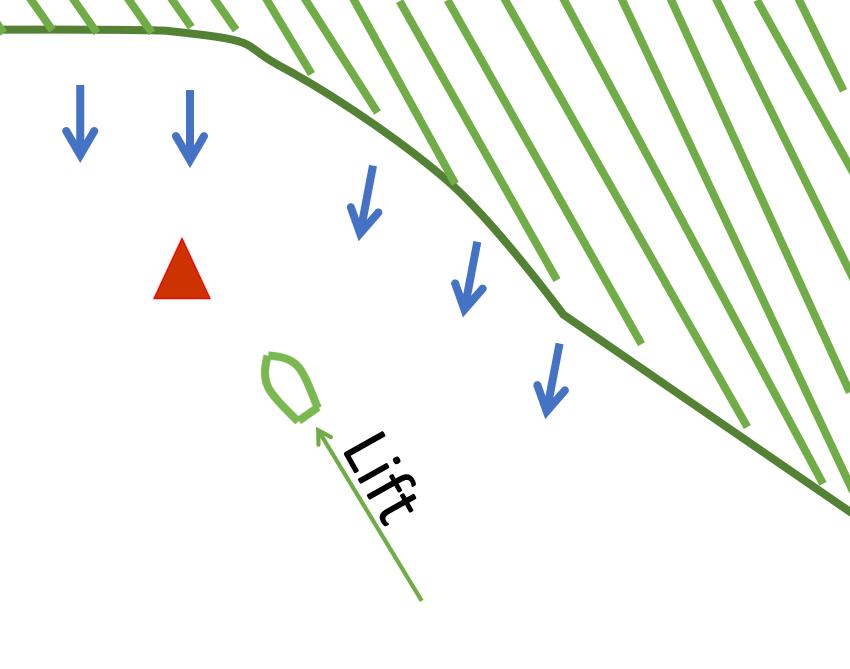
Today:

- 3 key components to calling tactics
 - Strategy
 - Tactics
 - Critical evaluation points

- Examples
 - Everything go to plan (more or less)
 - Strategy proved incorrect

SCENARIO 1. GO -Right

KIND OF DAY: GEO RIGHTY FLAT WATER ON RIGHT





"PLAN IS TO GO RIGHT"

WARNING: START TACTICS



PLAN B:



Strategy Output

Middle

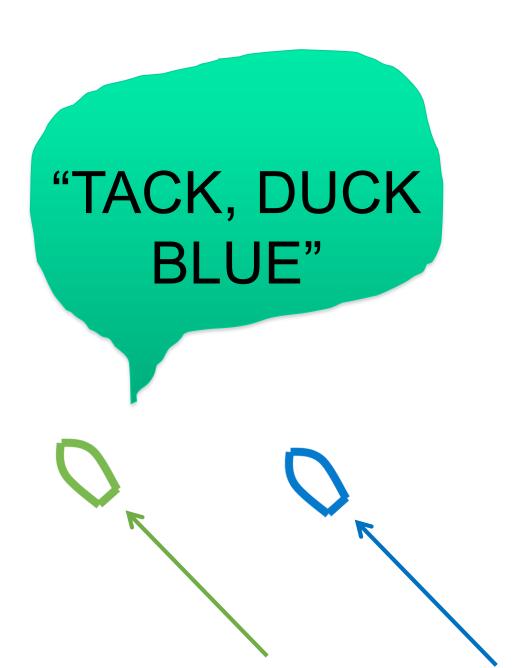
- Shifts
- Long tack
- Play fleet

Edge

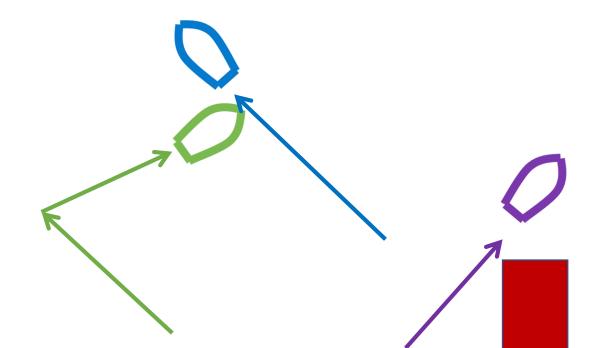
- Inside (lead back)
- Outside (send it!)



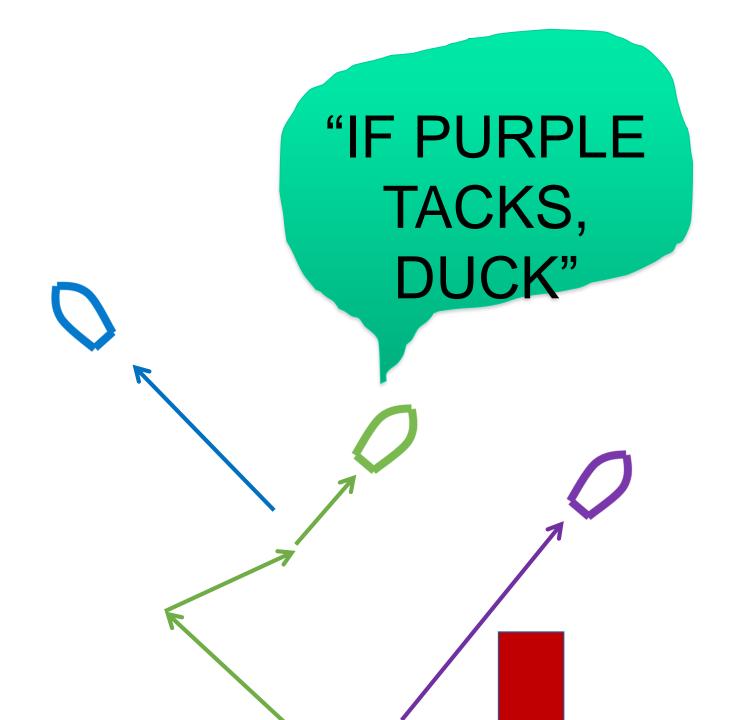
EXECUTE



EXECUTE



NEW SITUATION: IF -THEN



Tactics "If —Then" Tactics

"When Purple is tacks, they will be a starboard problem"

- "If Purple tacks...
- ...Then Duck"

"We want to go right, so no matter what, stay on port"



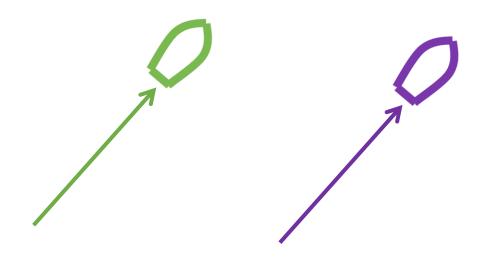
20%:

RE-EVALUATE PLAN



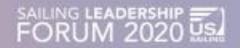
IF —THEN RESTATE

"IF PURPLE TACKS, DUCK"



Critical Decision Points

- Times to re-evaluate plan
 - Half dozen key moments
- So rest of time can focus on going fast
 - While executing your plan
 - And managing traffic
- Going fast makes tactician look smart

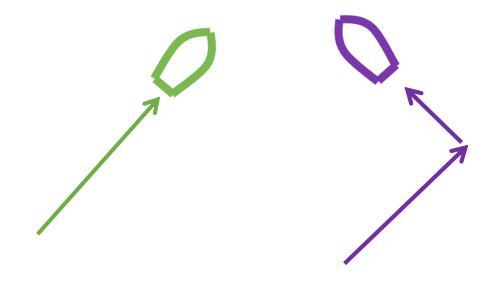


Critical Decision Points Upwind

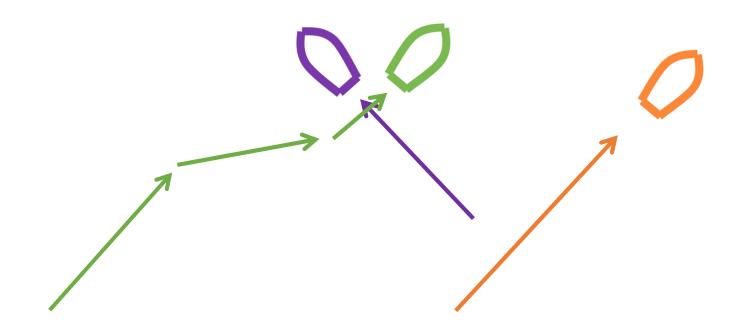
WHEN/ WHERE	DECISION	NOTES
Before sequence	Race Strategy	Plan and some detail of how to implement it
~4 min before start	Where starting, first move & plan B	How you get on the correct tack to implement Strategy
20%	Re-evaluate Strategy	If strategy working then keep implementing, if not make a new one
Approaching Layline	Tack early of lay, or go all the way?	Combo of importance of going all the way, and traffic management
90% to windward Mark	Strategy for the run. Straight or gybe set?	Last chance to assess the run before hit traffic at the mark
95% to windward Mark	Chess moves of entering and exiting windward mark	Set up to exit offset on chosen gybe

TRAFFIC: DUCK

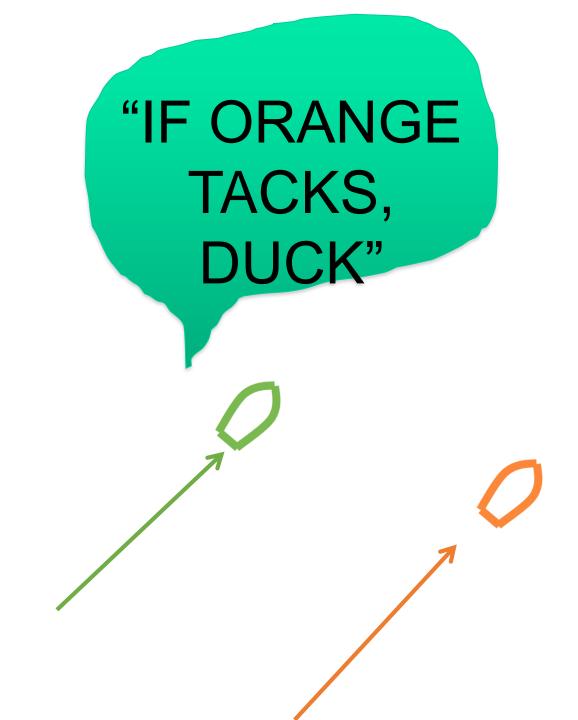
"PURPLE TACKED, DUCK"



EXECUTE



DUCK CREATS NEW IF -THEN



NEAR LAYLINE: TACK EARLY?

OR SEND IT?



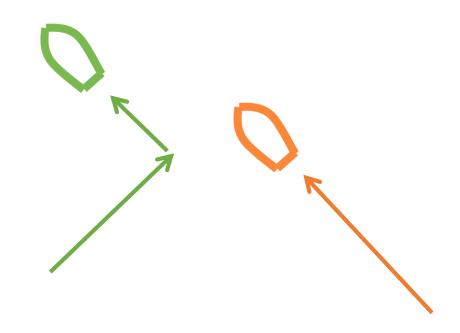
UPDATE: IF -THEN



ORANGE TACKS



EXECUTE



Tactics Change Tacks + Modifier

MOVE	DETAIL	NOTES
"Tack"	"In a good spot"	No urgency, driver chooses fast spot
"Tack"	"NOW"	Urgent, tack immediately, no discussion
"Tack"	"In 3,2, 1, Tack"	Tack into a specific spot
"Lee-bow"	"sail # 773"	Handoff to the driver
"Tack"	"In a lane"	Handoff to the driver to find a spot
"Double Tack"		Tack back before up to speed

*"Tack" interchangeable with "Gybe"

Tactics Continue +Modifier (Modes)

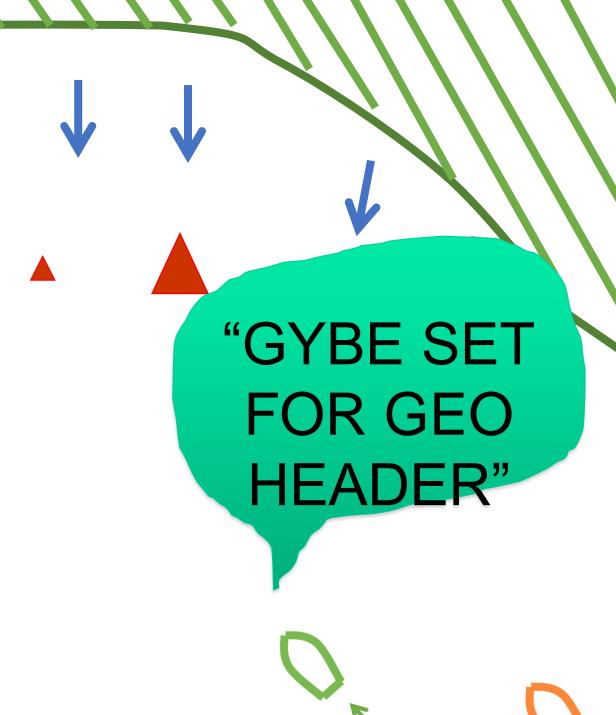
MOVE	DETAIL	NOTES
"Cross if you can"	"Otherwise Tack"	Not worth a big duck. Hand final call over to driver.
"Cross if you can"	"Otherwise Duck"	Stay on tack even if need a big duck.
"VMG mode"		Default, but it's not bad to verbalize
"Height mode"		Hold a tight lane, to fetch a mark, or pinch to puff
"Foot mode"		Low to get nose out from bad air, or to the next header
"Wave them through"	"And duck"	Don't want to get tacked on by a crossing port tacker.
"Reach through"	"Then foot"	From above bad close lee-bow. Pop through wind shadow



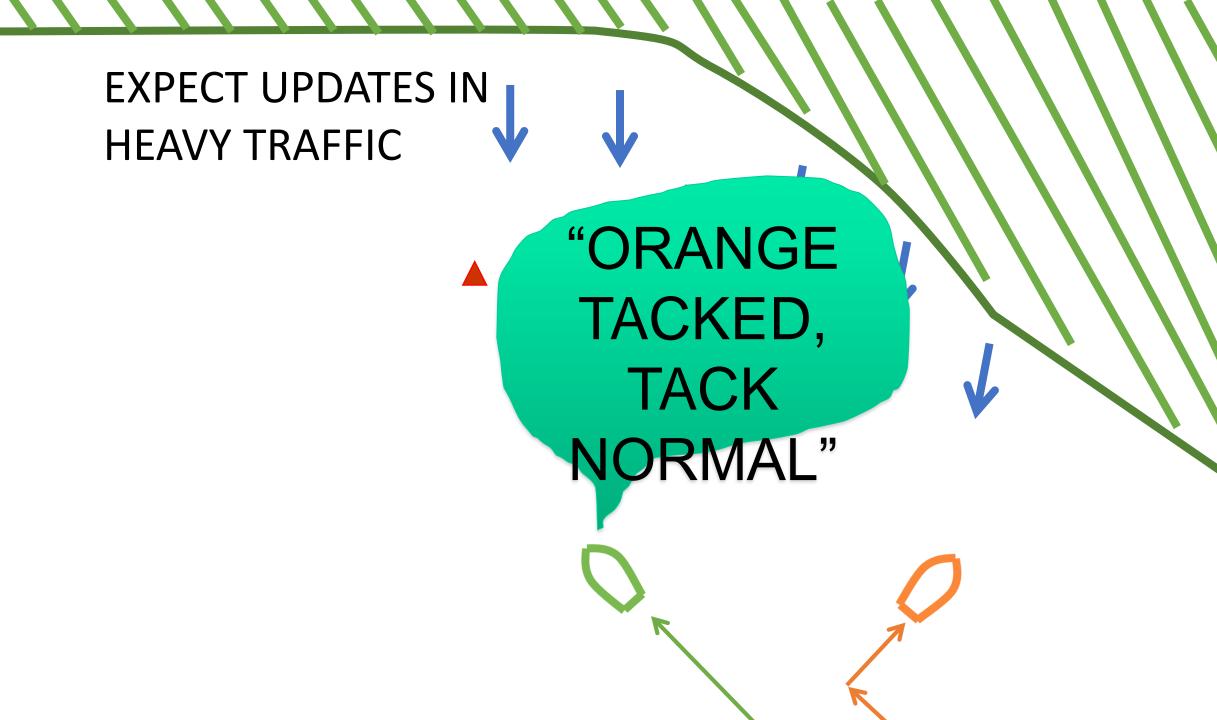
UPDATE: IF -THEN



90%: PLAN RUN



95%: MARK ROUNDING ψ **TACTICS** "TACK, DUCK **ORANGE**"



Phraseology

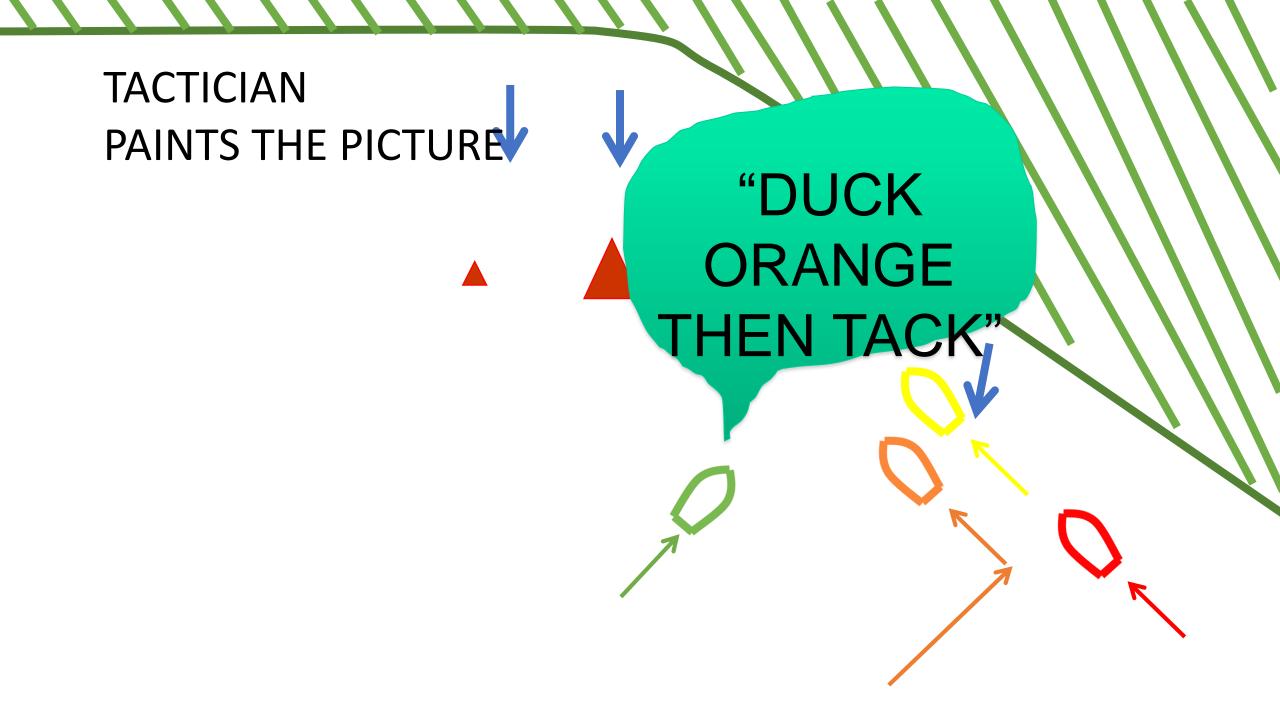
- Clear
- Short
- Same every time
- Avoid negatives
 - I know, I should have said "Say the action you want"







EXECUTE





IT IS TIME FOR THE

SOCIAL MEDIA MINUTE

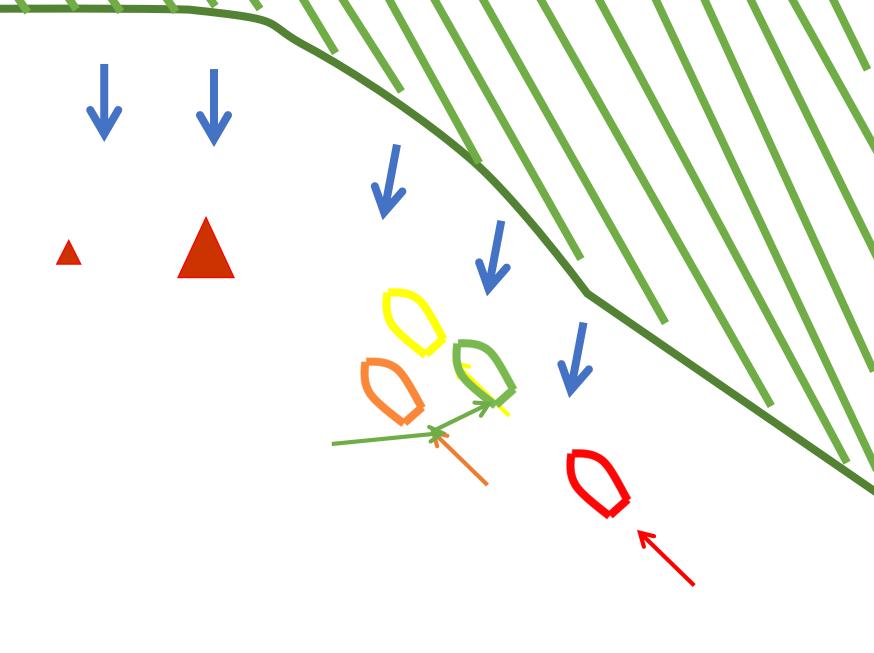
Please take 60-seconds and post one takeaway, picture or thought from this session on a social media platform of your choice and tag

@USSailing

@(presenter) #SailingLeadership

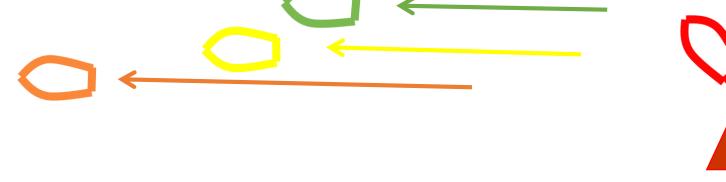


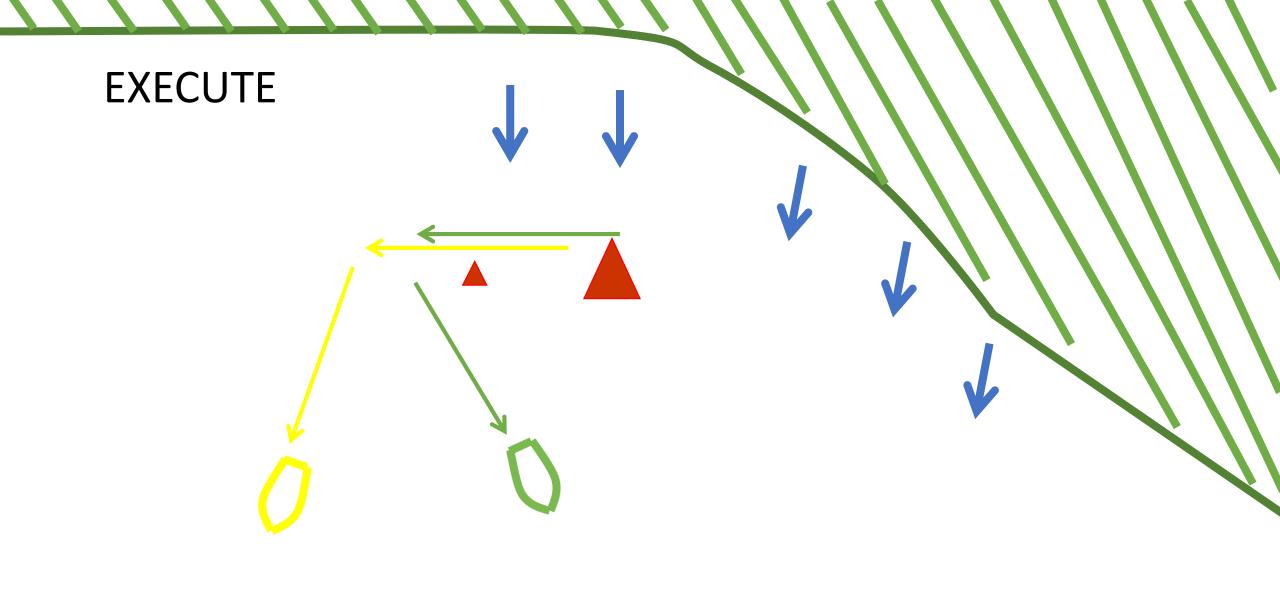




KEEP YOUR STRATEGY
PARAMOUNT
FOR ALL MOVES





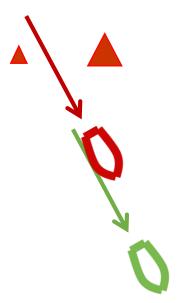


Critical Decision Points Downwind

WHEN/ WHERE	DECISION	NOTES
Halfway to gate	Re-evaluate Strategy	If working then keep implementing, if not make new
layline		strategy
Approaching gate layline	Gybe early, or go all the way?	Combo of importance of going all the way, and traffic management
80% to gate	Strategy for the next beat, which tack to take first, choose gate	Decided earlier than upwind, need extra time if need to cross to other gate
95% to gate	Chess moves of entering and exiting the leeward gate	Include the option to switch gates if situation presents itself

IF THEN:
DOWNWIND OFTEN
ABOUT MODES

"IF RED GOES UP, MATCH THEIR ANGLE" 25% STRATEGY



"LOOKING GOOD, KEEP GOING" IF THEN: UPDATE



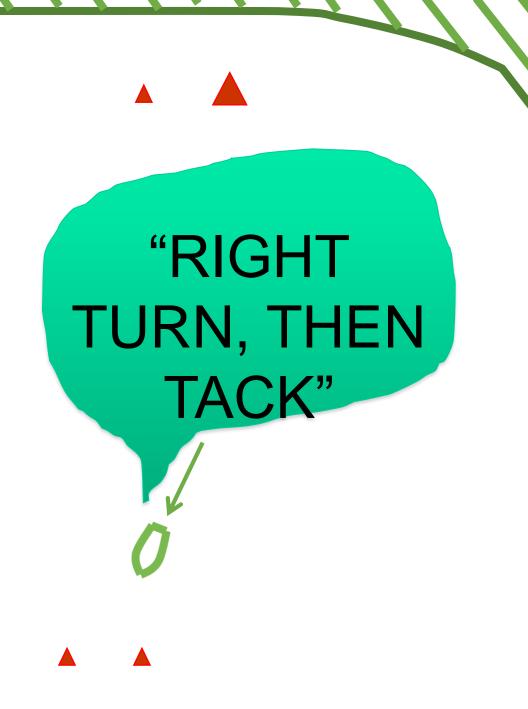
NEAR LAY
TACTICS AND STRATEGY

"LOW TRAFFIC, GOING ALL THE WAY"

80%
UPWIND STRATEGY

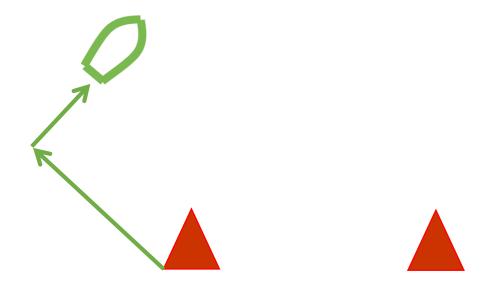


80%
FOLLOWED BY
GATE TACTICS



"RIGHT TURN" LANGUAGE FIXES PROBLEM OF "COURSE LEFT GATE" VS "RIGHT GATE LOOKING DOWNWIND" AND IT'S AN ACTION





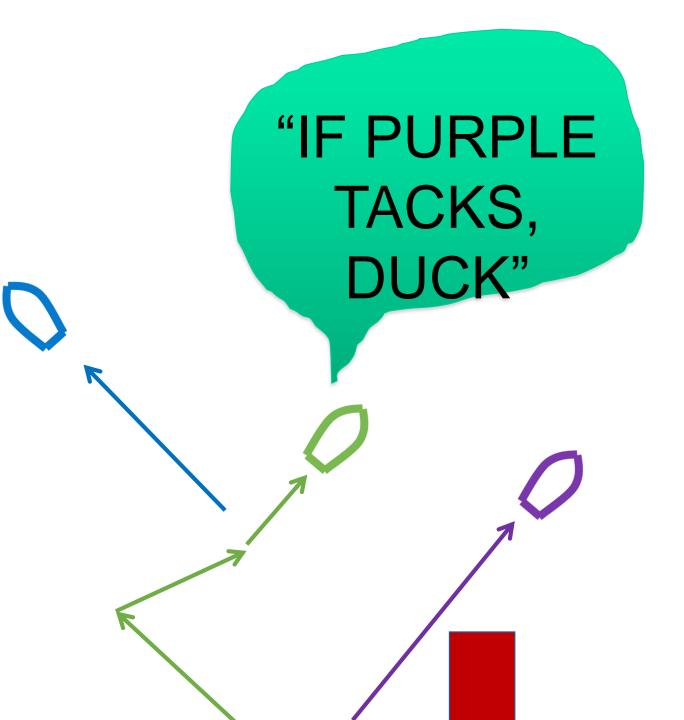




SCENARIO 2. GO –RIGHT STRATEGY WRONG: LEFT FILLS IN

GOOD START, EXECUTING PLAN TO GO RIGHT NICE!

GROUNDHOG DAY -SO FAR



20%:

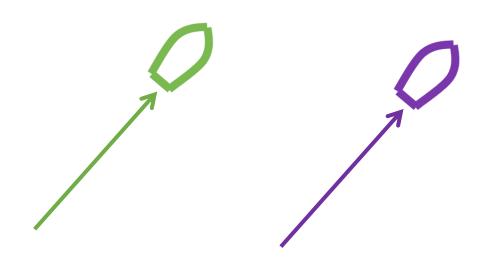
RE-EVALUATE PLAN

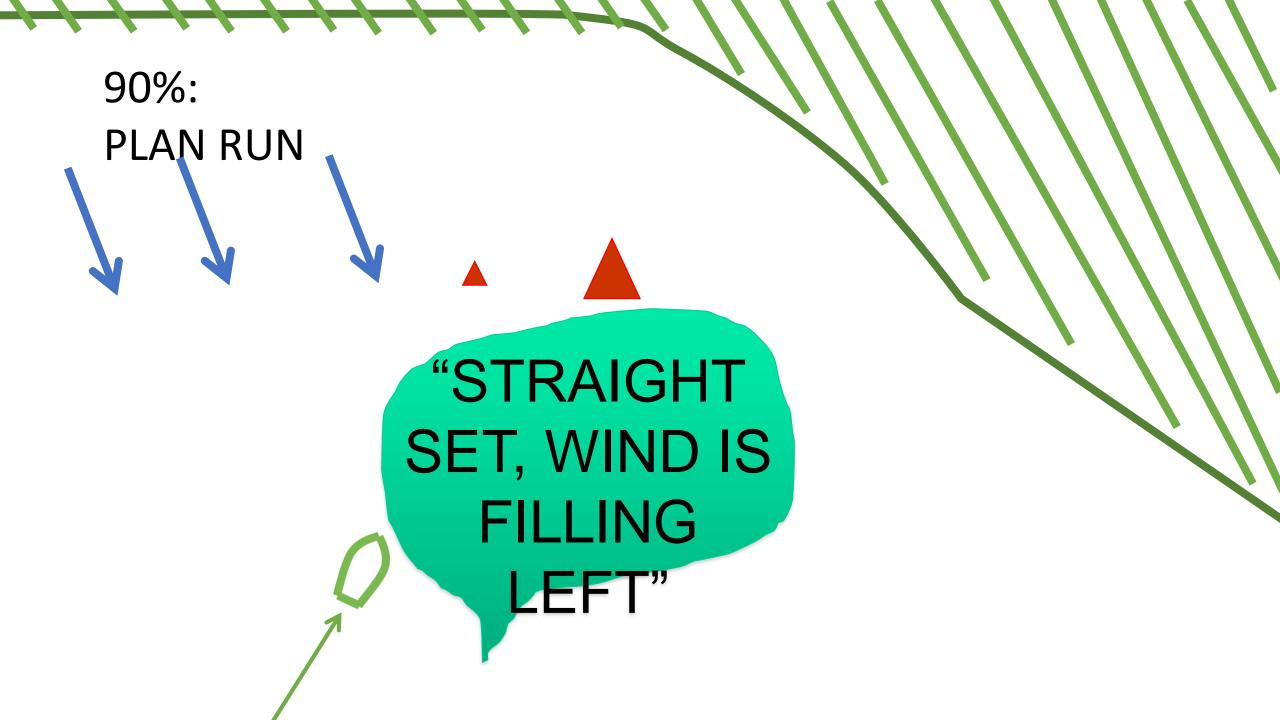


Tactician Need Help Time for a Discussion

- Helm, "You don't sound so sure"
- Tactician, "Yeah, it looks kind of light ahead"
- Helm, "How do the boats left look"
- Tactician, "They look in good pressure and in sizable lefty"
- And so on...

CHANGE OF STRATEGY: NEW CALL "TACK, WE ARE GOING LEFT"





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